



New AlphaPlus® features offer more flexibility to small business clients

Now improved pricing and even more options make it easier for you to meet the unique needs of your small business clients:

Pricing Changes

Extended Health Care (EHC) and Dental Care

- Reduced pricing for EHC and Dental – now Group Benefits are even more affordable

Product Changes

Increased Non-evidence Limits (NEL)

Life Insurance

Number of Employees	Previous NEL	New NEL
2 - 4	\$25,000	\$100,000
5 - 9	\$50,000	\$150,000
10 - 19	\$100,000	\$150,000
20 - 24	\$100,000-\$125,000	\$175,000

Long Term Disability

Number of Employees	Previous NEL	New NEL
2 - 4	\$0	\$1,200
5 - 9	\$1,500	\$2,000
10 - 14	\$2,500	\$3,000
15 - 24	\$2,500 - \$3,500	\$3,000 - \$3,500

Extended Health Care

- Health Service Navigator™ - now an option for all AlphaPlus® clients
- Added flexibility for professional services coverage
 - choose Basic, Standard or Enhanced coverage by class
 - also, choice of maximums available by class

Dental Care

- Options now include \$2,000 and \$2,500 orthodontic services lifetime maximums
- More flexibility by class for Basic and Major Restorative services maximums

Commissions

- Additional options of 13%, 14% and 15% flat commission

Minimum Hours of Work – Eligibility Guidelines

- Along with our standard 25 hours per week minimum, new options of 20 and 30 hours are also available

Waiting Period

- Options now include - nil, 3 months and 6 months

For a complete list of features and benefits of AlphaPlus, please refer to our brochure “Your Guide to AlphaPlus” (GC0062E/F).



Health Service Navigator – one more reason why AlphaPlus stands out from the rest

A Big Service for Your Small Business Clients

Managing employee wellness and absenteeism is important for businesses of every size. That's why Manulife Financial is pleased to extend Health Service Navigator to small business clients.

An innovative service, Health Service Navigator provides plan members with a one-stop consolidated access point for:

- integrated health tips and tools
- medical condition information

- resources to help navigate the Canadian health care system
- access to world-class doctors for second opinions on serious illnesses.

It's easy to access, reliable, up-to-date and available with the click of a mouse or a simple phone call. Now you can provide your clients with access to this one-of-a-kind, premiere service for a minimal cost.

For more information on AlphaPlus or Health Service Navigator, please contact your Manulife Financial AlphaPlus Account Executive.

Health Service
Navigator™

**ALPHAPLUS**®

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 **Manulife Financial**
With you every step of the way®