



Bump up your bonus in 2009... ...with Manulife Financial.

We've extended the program! You can build your business *and bump up your bonus* when you place new AlphaPlus groups with Manulife Financial.

During 2009, we will continue to pay additional cash bonuses based on the total number of lives placed with Manulife for new AlphaPlus groups in the 2 to 24 lives range. And as you bring more business to Manulife, the bonus paid per life grows!

Want to bump up your bonus? Here's how:

Cumulative new lives added to Manulife	Cash bonus earned per life	Cumulative bonus earned
24 to 30 lives	\$25	\$600 to \$750
31 to 50 lives	\$35	\$1,085 to \$1,750
51 to 99 lives	\$45	\$2,295 to \$4,455
100 lives and over	\$55	\$5,500 - ?

This bonus is **in addition** to your regular commission and Producer Rewards for 2009.

Bump up your bonus

All bonuses will be calculated and paid in the month after they are earned. All sales received and recorded by December 31, 2009 qualify, so you can bump up your bonus towards the final calculation and payout in January 2010.

Please note the following conditions:

- Only new business sales in the 2 to 24 lives range qualify for the "Bump up your bonus" promotion. No bonus is earned until a minimum of 24 new lives is added. The maximum number of lives per client is 24.
- To qualify, new sales must be received by December 31, 2009 and must be recorded in Manulife Financial systems by December 31, 2009.
- Qualifying sales must be processed after January 1, 2009 and be effective between January 1, 2009 and December 31, 2009.
- The "Bump up your bonus" promotion is a supplement to our regular Rewards Bonus. This promotion does not form part of the eligibility or qualification for the 2011 National Education Conference.

For more information, please contact your Manulife Financial representative.